

Lagan, 2020-04-17

Important announcement regarding confirmations and capacity

Dear Partner,

For quite some time now we have had a massive inflow of orders, and running our production and our deliveries out, on a level far above budgeted and planned.

We know and understand that you all are in the same position given current situation.

Up until now we have managed to have a good inflow of raw materials and components to run our production at the speed we have.

Now however, we see problems with the capacity of deliveries of parts and components, that does and will affect our capacity to supply.

Our suppliers have done heroic efforts to keep up with our demand, but there is a maximum output also for them. Our sourcing and supply team are continuously searching ways to increase inflow of our needed materials and components.

In practice this means that we must re-confirm quite a few of our orders and send out new order-confirmations with later delivery dates.

On half-masks we now, depending on model, have to start confirming delivery times of between 15-30 weeks from order. On full facemasks we must confirm delivery times of 20-25 weeks.

Also, for particle filters we must confirm delivery dates of 20-25 weeks from order.

For the rest of our assortment we right now can confirm delivery times of 10-12 weeks from order, but our capacity for June and soon also for July is already filled up.

We do hope for your understanding and appreciate your support and business.

Stay safe and take care of each other.

Kind regards,

Roger Rasmussen
Sales- and Marketing manager

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